

## CASE STUDY

# Eye protects Van der Most

## Providing data security for deep-sea container carrier Van der Most

The amount of technology within the transport and logistics sector has increased considerably and makes organisations increasingly dependent on digital platforms. This means that system security has to be up to scratch so companies can detect external attacks and prevent operations from coming to a standstill. "We can't do anything without digital systems anymore."

Millions of containers are unloaded in the port of Rotterdam every year, which then continue their journey to their final destination. Picking up those containers in the port is a complex process in which shipping companies, forwarders, transporters and terminals have to work closely together to ensure a smooth and safe release. Every container represents value and that makes them an interesting target for (cyber) criminals. In the words of Gertjan van der Most, Founder and Managing Director of Van der Most Transport, "It's crucial that no valuable information is stolen."



## Van der Most Transport

Van der Most Transport specialises in road transport for all types of sea containers. The family business has existed since 1991 and employs over 180 people, including some 150 truck drivers. Every day, the company transports sea containers from the port of Rotterdam to destinations in the Benelux and Western Europe.

### Appropriate security solution

Van der Most is one of the largest carriers in the Netherlands in the field of deep-sea container road transport and is primarily focused on the port of Rotterdam, where the company's office is also located. Its various IT systems, including the transport management system (TMS), are managed by an external IT supplier. In order to optimise the resilience of his company, Van der Most started looking for a suitable security solution together with his IT supplier. "We came into contact with our insurance broker. They advised us to contact Eye Security."

### Lightning-fast detection

They started with an introductory meeting to work out the necessary steps to increase the company's cyber resilience. "Certain ports were closed, we carried out the necessary updates, reviewed the password policy and implemented their Eye solution." With the product in place, Van der Most's systems could be monitored day and night. Anomalies could be detected and isolated at lightning speed. "They also carry out a phishing test among employees in the office a few times a year, to increase employees' knowledge and risk awareness."

### Speaking the business' language

For Van der Most it became apparent very quickly that Eye Security would be a great fit. "I always say, anyone that helps you, is your friend," the director smiles. "It is very pleasant to work with a supplier who speaks our business' language and also works together with our IT supplier." That triangle – customer, IT supplier, security supplier – is very important to Van der Most.

"We cannot function without each other. I can do a lot myself, such as carrying out the updates, but when you want to go a step further, you simply need specialist knowledge. For this I lean on both my IT supplier and Eye Security. It's a nice idea to have someone watching over your processes and data security." He compares it to an advanced alarm system on a house. "You can close your front door yourself, even lock it. But an advanced alarm system needs to be installed by a specialist."





## Specialists

The relationship with Eye Security is good, says the transport director. *"We have regular meetings and discuss improvements we can make to increase our resilience. It is a great business that listens and thinks in collaboration with us. They have the specialist knowledge we need to protect our systems, because they are constantly working on cybercrime and security. This allows us to focus on what we are good at: deep-sea container transport throughout Western Europe."*

## Protecting business continuity

Automation is very important in the transport sector. *"We work with international clients, and they want all kinds of information. Not in an hour, no, real time,"* says Van der Most. The biggest concern for a transporter is therefore business continuity. *"Without data and technology, we can't do anything anymore."* For this reason, Van der Most has taken various measures to make his company resilient, including implementing Eye Security's security solution. *"We don't want our systems to be taken down, so you pay money to someone in the hope that they can protect you. I see it as a security guard or police officer that you put in front of your premises to keep unwanted visitors out."*

## The importance of closing every access point

Van der Most notes that Eye Security has been able to repair various vulnerabilities in his systems. *"Although security is difficult for business of our size to grasp, I do see that Eye Security draws my attention to obsolete software that is still running somewhere, or an unused e-mail address that is still accessible, ports that are still open and things like that."* He realises that an organisation can never be 100 per cent secure, but it is important to him that he has done everything possible to prevent incidents. *"In the container world, a lot of things happen, because everything has value, especially for the recipient. So we also have a responsibility towards the recipient. You have to be a good caretaker and therefore look after your systems and not leave your front door open."*

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Gertjan Van der Most

